

Montavilla Food Cooperative

History and Progress to Date



Introductions



Ali Hussain
Vice President
Site Selection Committee Chair



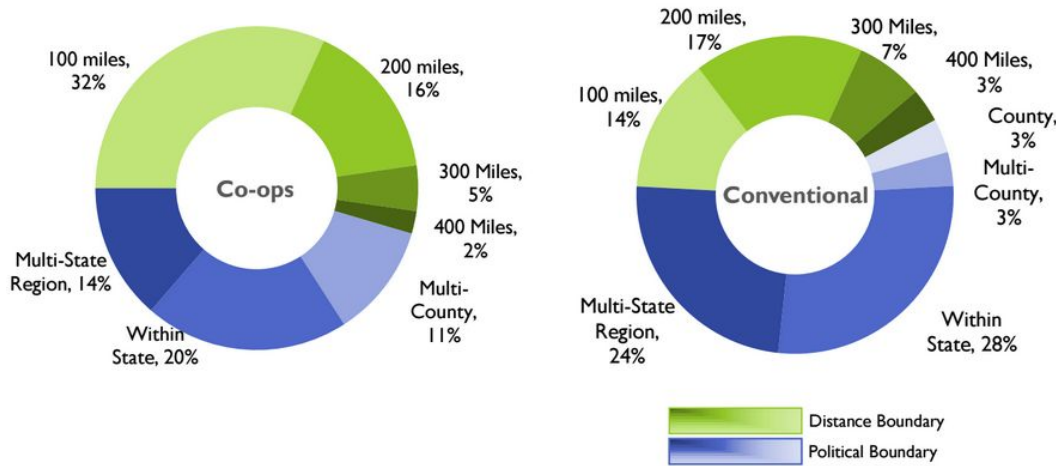
Courtney Yan
Secretary/Treasurer
Business Committee Chair

Montavilla Food Co-op Board of Directors
Board@Montavilla.Coop

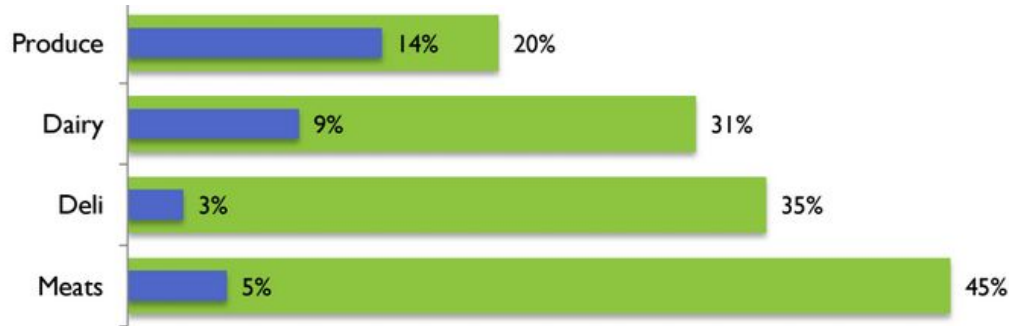
Why Cooperatives?

Business Model	Own	Control	Use
Sole Proprietorship/ Partnership	Owner/Partner		General Public
Investor-Owned Corporation	Stockholders	Board of Directors	General Public
Cooperative	Co-op Members		

How Grocers Define Local Food

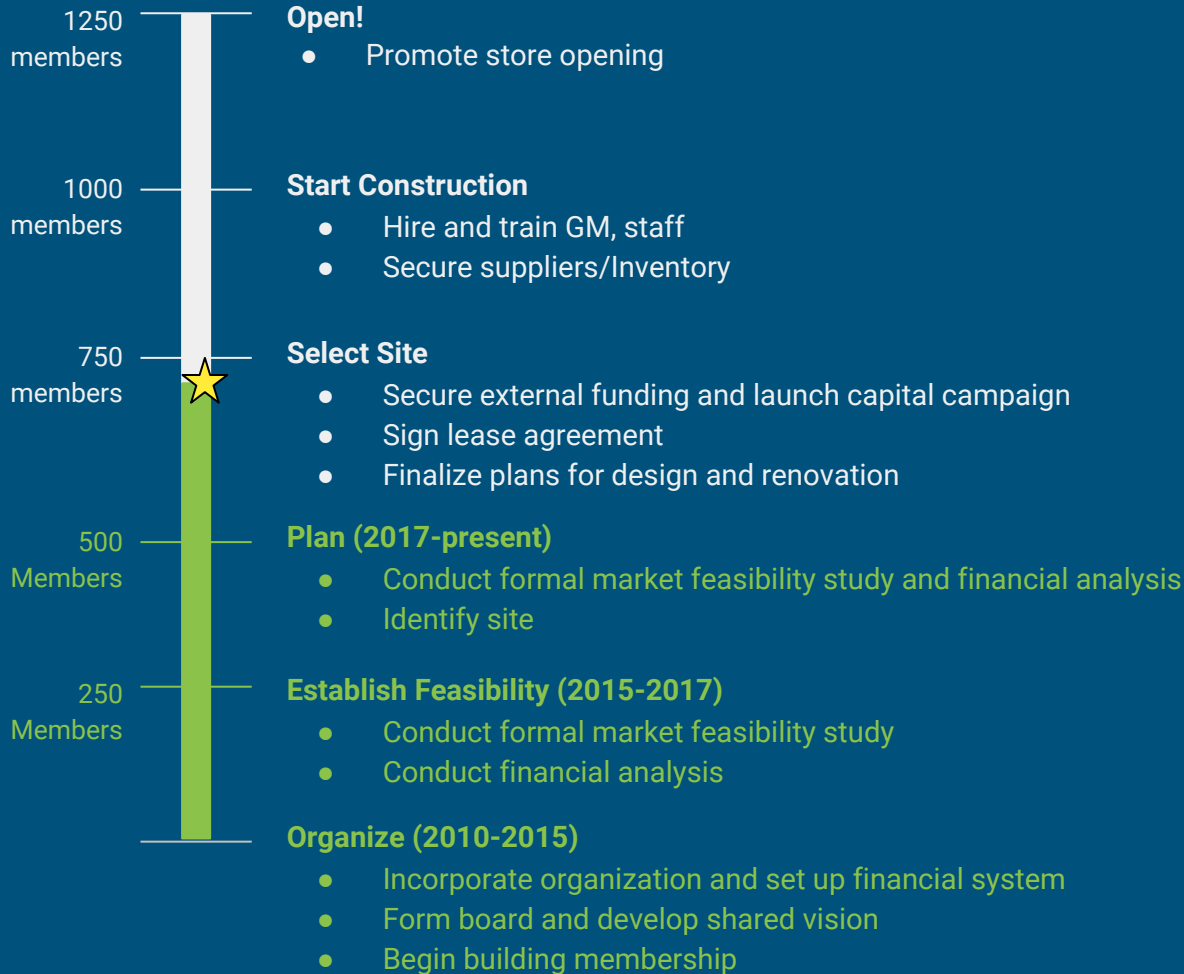


Local Purchasing Co-op vs. Conventional



Impact Per Co-op

	Co-op	Conventional
Annual Sales \$10 Million	Sales From Members 60%	
Store Size		
Total Square Feet	15,000	33,300
Staff / \$1 million sales	9.3	5.6
Sales / square foot	\$10.37	\$ 8.55
Compensation		
Average Hourly Wage	\$14.31	\$13.35
% Eligible for Benefits	68%	56%
Local Impact		
Purchases Locally Sourced	20%	6%
Local Suppliers	157	65
Economic Multiplier	1.60	1.36
Donations, % of Income (Cash)	13%	4%
Healthy Foods		
Organic Groceries	48%	2%
Organic Produce	82%	12%
Environmental Impact		
Energy Star Rating	82	50
Metric Tons CO ₂ / \$1M Sales	51	74
Plastic Recycled	81%	29%
Cardboard Recycled	96%	91%
Food Waste Composted	74%	36%



Development Process and Typical Membership Milestones

Recent Highlights and Goals for 2019

- 2018 Highlights

- Launched Site Selection Committee
- Brought on 4 new board members
- Began streamlining board processes

- 2019 Goals

- Continue building the board
- Continue building community and volunteer relationships
- Identify site
- Launch member-owner loan and capital campaign

Upcoming Events

- **Cocktails for Community**
 - Blank Slate | Throughout February
 - \$1 of each cocktail sale donated to MFC
- **February Board of Directors Meeting**
 - Flying Pie Pizzeria | February 25, 6:30-830pm
- **...and more!** *Dates tentative and subject to change*
 - MFC Annual Meeting: April 6, 2019
 - Annual Pancake Breakfast: June 22, 2019
 - Local's Market: November 30, 2019

How YOU can help!

- Join/Donate
- Show up!
 - Events throughout the year
 - Board meetings are open to the public
 - Ask questions, share feedback!
- Volunteer
 - Board of Directors
 - Business, Communications, Outreach, & Site Selection committees
- Spread the word



Board@Montavilla.Coop